

## **SmartLynx focuses on growth in Germany – the airline flies full charters to the most popular touristic destinations around the Mediterranean and Canary Islands**

SmartLynx Airlines will be operating full charters for TUI Deutschland and Involatus. From summer 2021, it will fly to tourist destinations around the Mediterranean and Canary Islands for TUI Deutschland from Basel/ Mulhouse and Saarbrücken airports, as well as to Gran Canaria, Fuerteventura and Tenerife for Involatus from various German airports in autumn 2021, the airline announced.

SmartLynx is one of Europe's leading charter and ACMI providers and can underpin its growth plans in Germany with the conclusion of these full charter agreements.

"Especially in a difficult market environment, it is important to grow with reliable partners," emphasises Žygimantas Surintas, CEO SmartLynx. According to him, the airline's growth in Germany is an important building block to further expand its visibility. "With TUI Deutschland and Involatus, we have found two strong partners for the coming season who are able to make their flight programme a success even in difficult times."

Oliver Pawel, SmartLynx Country Manager Germany, says about the entry into the tourism business: "We are sure that we can convince with SmartLynx in Germany. The Baltic airline is characterised by high safety standards and high demands on its pilots and crew members. This makes SmartLynx the optimal product for the price-sensitive tourist market."

According to Pawel, the airline also offers an easy-to-use booking platform where additional services such as seats, extra baggage or even sports equipment can be booked with just a few clicks. With a view to further expansion plans, the Country Manager adds: "We hope to be able to further expand our business in Germany with additional tour operators."

To underline its growth course in the German market, SmartLynx Airlines is also relying on a cooperation with the express service provider DHL. From now on, the airline will fly airfreight from Leipzig to all over the world. "By supporting the freight service provider DHL with two cargo aircraft, we are enabling our partner to respond to the growing demand for air freight," says SmartLynx CEO Surintas. According to him, the two A321s are the most technologically advanced and environmentally friendly aircraft in their class.

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### **SmartLynx Airlines**

<https://www.smartlynx.aero/en>

SmartLynx Airlines (ICAO: SLX) is an EU-based airline headquartered in Riga, Latvia, with two subsidiaries in Estonia and Malta. Founded in 1992 as LatCharter, it was renamed SmartLynx Airlines in 2008. Today, SmartLynx is part of the international Avia Solutions Group (<https://aviasg.com/>) and specialises in offering Full-Lease Aircraft-Crew-Maintenance-Insurance (ACMI) services, full charters and air cargo. In 2019, the SmartLynx already carried 3.5m passengers.

As an EU airline, SmartLynx complies with the international quality standards IOSA and EASA. In addition, SmartLynx Airlines is a member of the EASA Covid agreement to ensure safe flying in 2021.

In the summer of 2021, SmartLynx will operate a fleet of 22 A320 Family aircraft (short-haul and medium-haul) and 3 A330 Family aircraft (long-haul). SmartLynx operated in the past for well-known airlines (e.g. Easyjet or Condor) and is currently flying for leading tour operators as well as cargo service providers. SmartLynx currently operates with around 600 pilots, cabin crew and administration staff.

For TUI Deutschland, SmartLynx will serve Saarbrücken (SCN) and (BSL) airports in summer 2021 with one Airbus A320 each with 180 seats. For Involatus, the airline flies in autumn with a total of 3 Airbus A320 from Düsseldorf, Hamburg, Hanover, Munich to Fuerteventura, Gran Canaria and Tenerife.